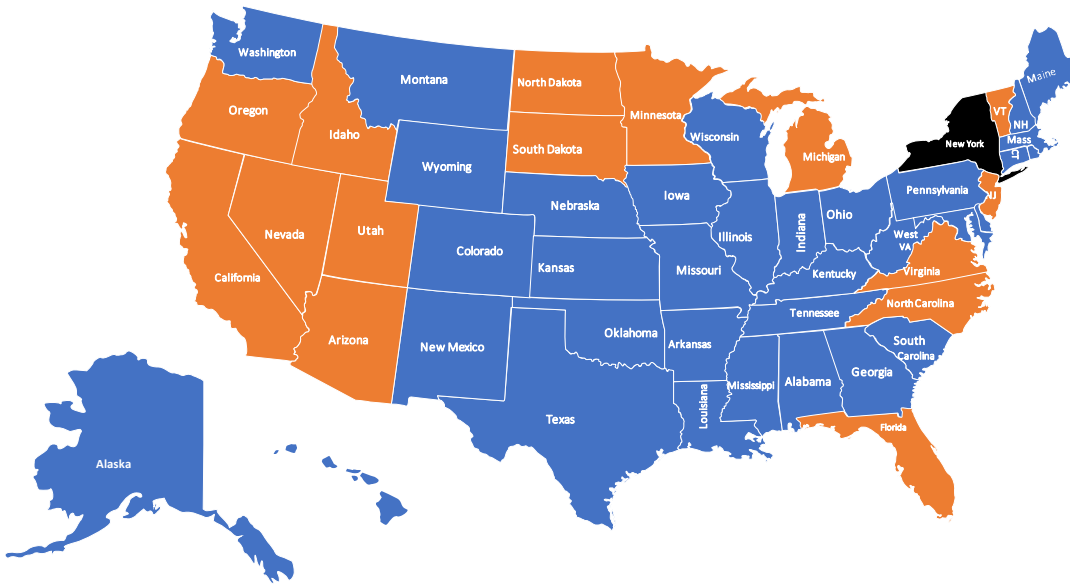


DSCR - WHOLESALE

BPL Encompass
WHSL Encompass
DO NOT ACCEPT



Broker Licensed?	LO Licensed?	Which Encompass?
No	No	BPL, if state = BPL Encompass
Yes	No	BPL, if state = BPL Encompass
No	Yes	BPL, if state = BPL Encompass
Yes	Yes	WHSL, if state = WHSL Encompass

State	Abbr	Which Encompass?
Alabama	AL	BPL Encompass
Alaska	AK	BPL Encompass
Arizona	AZ	WHSL Encompass
Arkansas	AR	BPL Encompass
California	CA	WHSL Encompass
Colorado	CO	BPL Encompass
Connecticut	CT	BPL Encompass
District of Columbia	DC	BPL Encompass
Delaware	DE	BPL Encompass
Florida	FL	WHSL Encompass
Georgia	GA	BPL Encompass
Hawaii	HI	BPL Encompass
Idaho	ID	WHSL Encompass
Illinois	IL	BPL Encompass
Indiana	IN	BPL Encompass
Iowa	IA	BPL Encompass
Kansas	KS	BPL Encompass
Kentucky	KY	BPL Encompass
Louisiana	LA	BPL Encompass
Maine	ME	BPL Encompass
Maryland	MD	BPL Encompass
Massachusetts	MA	BPL Encompass
Michigan	MI	WHSL Encompass
Minnesota	MN	WHSL Encompass
Mississippi	MS	BPL Encompass
Missouri	MO	BPL Encompass
Montana	MT	BPL Encompass
Nebraska	NE	BPL Encompass
Nevada	NV	WHSL Encompass
New Hampshire	NH	BPL Encompass
New Jersey	NJ	WHSL Encompass
New Mexico	NM	BPL Encompass
New York	NY	DO NOT ACCEPT
North Carolina	NC	WHSL Encompass
North Dakota	ND	WHSL Encompass
Ohio	OH	BPL Encompass
Oklahoma	OK	BPL Encompass
Oregon	OR	WHSL Encompass
Pennsylvania	PA	BPL Encompass
Rhode Island	RI	BPL Encompass
South Carolina	SC	BPL Encompass
South Dakota	SD	WHSL Encompass
Tennessee	TN	BPL Encompass
Texas	TX	BPL Encompass
Utah	UT	WHSL Encompass
Vermont	VT	WHSL Encompass
Virginia	VA	WHSL Encompass
Washington	WA	BPL Encompass
West Virginia	WV	BPL Encompass
Wisconsin	WI	BPL Encompass
Wyoming	WY	BPL Encompass