## **G-Pa Matrix**

Effective Date: 03.13.23

12 Month I/O		Stabilized-No DSCR Min			
FICO	Loan Amount	Reserves	Purchase	R/T	Cash-Out
680	\$1,000,000	9 Months	70%	65%	60%
080	\$2,000,000		65%	60%	55%
650	\$1,000,000		65%	60%	55%
	\$2,000,000		60%	55%	50%
620	\$1,000,000		60%	55%	50%
	\$2,000,000		55%	50%	45%

2+1 (24 Month I/O)		Min DSCR ≥1.10			
FICO	Loan Amount	Reserves	Purchase	R/T	Cash-Out
680	\$1,000,000	9 Months	75%	70%	65%
000	\$2,000,000		70%	65%	60%
650 620	\$1,000,000		70%	65%	60%
	\$2,000,000		65%	60%	55%
	\$1,000,000		65%	60%	55%
	\$2,000,000		60%	55%	50%

<sup>\*\*2+1</sup> loans have an initial 24 month I/O term with one 12-month extension upon good history and standing with the payment and an additional 1.0% fee

Property Restrictions			Program Parameters	
Non-Warrantable Condo	Not Allowed		Minimum Loan Amount SFR/Condo	\$100,000
Condotel	Not Allowed		Minimum Loan Amount 2-4 Units	\$100,000
Assisted Living/Nursing Homes	Not Allowed		AA aaa daaaaa Aaa aa	\$2,000,000
Rural Properties	Not Allowed		Maximum Loan Amount	\$3.5M w/exception
Vacant Properties (Refinance only)	10% LTV Reduction		Originations Charge	2 Points Origination Fee

Geographic Restrictions		
Cities: Manhattan, Newark, & Adjacent Suburbs, Paterson County: San Francisco, Los Angeles, San Diego, Orange, Sacramento	5% LTV Reduction	
Cities: Baltimore, MD, Hartford, CT, Houston, TX, Austin, TX, Nashville, TN  States: AZ, NV, ID, UT  10% LTV Reduction		
** Baltimore, Philadelphia, and Chicago requires at least 1 borrower or guarantor (with min 10% interest) to have at least 3 documented real estate sales,		

completed rehab, on rental properties or equivalent experience in the past 3 years within that specific city to be eligible

Quick Guidelines				
Mortgage History	<ul> <li>Refinance Transactions 0x30x6</li> <li>120+ lates must be &gt;24 months</li> </ul>			
BK/FC/SS/DIL/MOD	<ul> <li>&gt;36 Months – No Restriction</li> </ul>			
Terms	<ul> <li>12 Month I/O (No DSCR required)</li> <li>24 Month IO w/ 1 year extension possible (DSCR 1.10+ required)</li> </ul>			
Qualifying Rate	Note Rate			
Qualifying Payment	<ul> <li>I/O: Initial ITIA based on note rate</li> </ul>			
Assets	<ul> <li>Sourced or seasoned 30 days (1 mos most recent bank statements req.)</li> </ul>			
Cash-Out	Business purpose use ONLY			
Impounds	Not Required			
Appraisal	<ul> <li>No C5 or C6; 2 Appraisals &gt;\$1.5MM; ARR/CDA req or CU risk score &gt;2.5</li> </ul>			

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Min Sq Footage	<ul> <li>SFR &amp; Townhome 700 Sq FT</li> <li>2-4 Units 500 Sq Ft per Unit</li> <li>Condo 500 Sq Ft</li> </ul>
Credit Score	<ul> <li>Must have 2 valid scores; Take the Mid score when all 3 agency scores provided; lower of 2 if only 2; Lowest of all borrowers Representative score</li> </ul>
Tradelines	No Minimum Tradelines required
Compliance	<ul> <li>Points &amp; Fees man not exceed 5%</li> </ul>
Citizenship	<ul> <li>US Citizen, Perm/Non-Perm Res. Alien/Foreign Nationals</li> </ul>
Foreign Nationals	<ul> <li>Max 65% LTV / Must close in a U.S. Entity</li> </ul>
Properties Acquired within last 2 years	Final HUD from purchase is required
Seller Concessions	• Max 6%
Max Acreage	• 2 Acres
Max # if Financed Properties	Committee Review if over 4
Loan Amounts over \$1,000,000	A Certificate of Occupancy is required
Gift Funds	Not Allowed
Non-Arm's Length Transactions	Not Allowed
First Time Home Buyers	Eligible
First Time Investor	Eligible
ACH	Required on All transactions
LLC's	All members must be individual
Declining Markets	Subject to LTV reduction and management review
Pre	epayment Penalty

- A 6 month prepay will only apply if there is an approved exception on the loan
  - PA- Loan amounts < \$301,022 cannot have a prepayment penalty
- PA- Loan amounts < \$301,022 must be vested in a Corp, LLC, Partnership or Trust
  - IL Loan with a rate  $\geq 8\%$  must close in the name of an entity
  - IL & NJ Prepayment penalty not allowed if vesting as an individual

## **Eligible States**

AL, AR, AZ, CA, CO, CT, DE, DC, FL, GA, HI, IA, ID, IL\*, IN, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, MT, NC, , NE, NH, NM, NJ, NV, NY, OH, OK, OR, PA\*, RI, SC, TN, TX, UT, VA, WA, WI, WV, WY