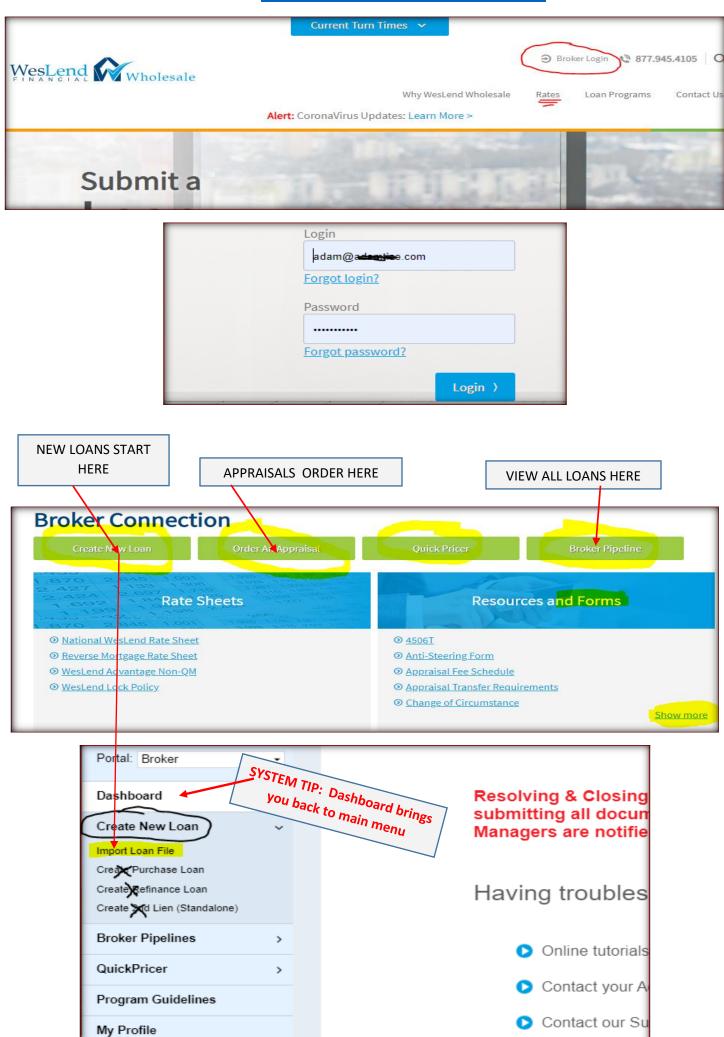


SIGNING IN and OVERVIEW PAGE

Go to: www.weslendwholesale.com

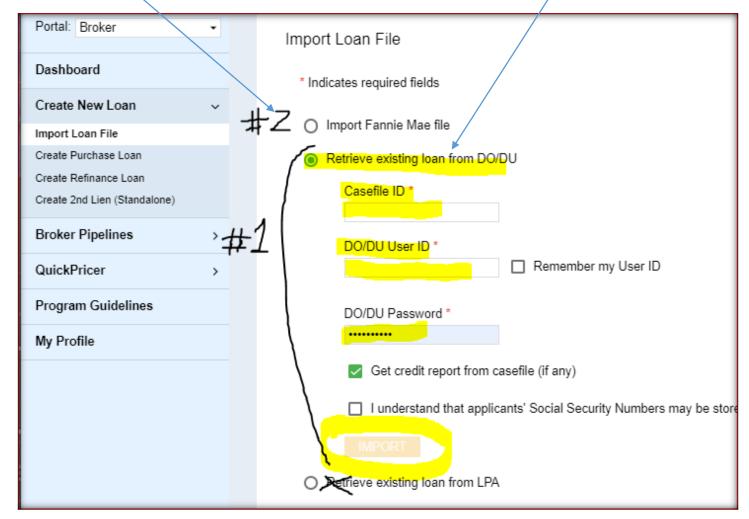


BEFORE STARTING, READ THIS PAGE, THEN CONTINUE TO NEXT PAGE

ALSO!!! BE SURE to make 3.2 file Interview Date is today!

CREATE A LOAN: USING DO CASEFILE IS THE VERY BEST WAY TO START A LOAN (see #1 below)

If you use OPTION #2 it is a 3.2 File and is less effective and prone to errors.



Once loan created, CLICK ON APPLICATION INFORMATION

Status and Agents	Status and Agents				
Application Information	Matic Insurance Matic Insurance - Test				
Closing Costs	Status				
Pricing					
Loan Information	Current Status: Registered Status Da				
Rate Lock 🕤	Loan Open Pre-Qual				
E-docs	5/29/2020				
Tasks (1)	Agents				

PAGE 1 of Application – MAKE SURE THESE BOXES ARE CHECKED CORRECTLY

ALSO BE SURE TO SCROLL DOWN TO SECTION III and ENSURE BORROWER EMAILS ARE CORRECT!!

Pricing	
Loan Information	The income or assets of a person other than the "Borrower" will be used
Rate Lock 🕤	✓ I. TYPE OF MORTGAGE AND TERMS OF LOAN
E-docs	Mortgage Applied for: Lender Case Number
Tacks (1)	Conventional

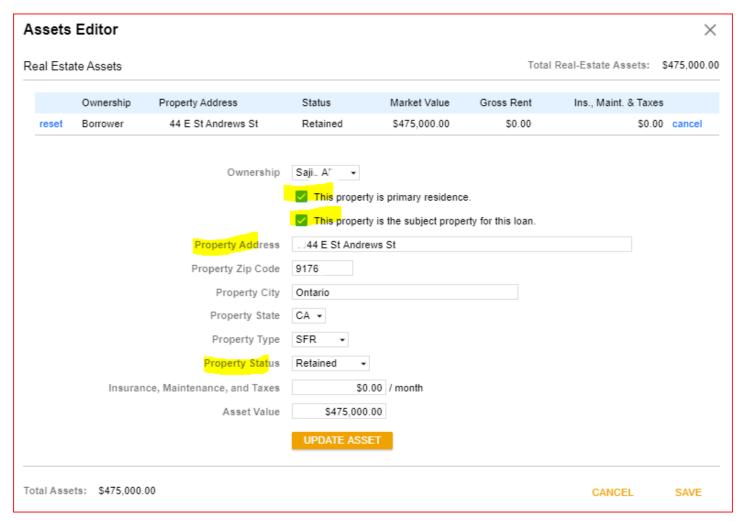
PAGE 2 of Application – MAKE SURE THESE BOXES ARE CHECKED CORRECTLY



PAGE 2 of Application - MAKE SURE TO EDIT REOS and MAKE SURE PROPERTIES AND DEBTS LINE UP



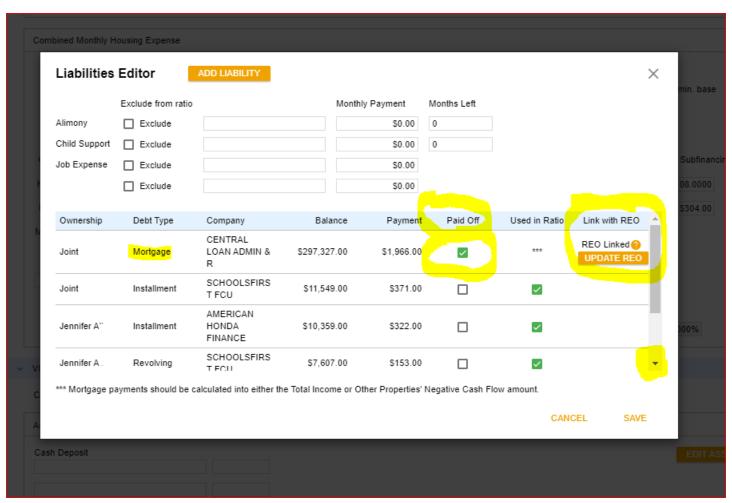
EDIT PROPERTIES CORRECTLY



ON PAGE 2 of 1003 at BOTTOM, be sure to edit REO DEBT

VI. ASSETS AND LIABILITIES			
Completed			
Assets			
Cash Deposit			EDIT ASSETS EDIT REOS
Life Insurance Cash Value	Life Insurance Face Amount	Retirement Funds	Business
Non-Real Estate Assets		Real Estate Owned	
\$10,683.00	Non-liquid \$12,314.00	\$475,000.00	(a) Total Assets \$497,997.00
Liabilities			
Monthly Payments \$1,076.00	(b) Total Liabilities \$336,595.00	Net Worth (a - b) \$161,402.00	EDIT LIABILITIES
			Go to Page 3 >

MOST CRITICAL is to make sure that on a refinance the current mortgage or credit debts are MARKED CORRECTLY if being paid off....AND the mortgages are LINKED to the correct properties



PAGE 3 OF 1003 – Be sure to review and BE SURE to complete Section VIII "Declarations"

See next page

...in APPLICATION INFORMATION:

PAGE 3 OF 1003 – Be sure to review and BE SURE to complete Section VIII "Declarations"

Insurance Matic Insurance - Test					
cant(s): SAJID / % JENNIFER A	1003 Page: Page 1 Page 2	Page 3 Page 4			
VII. DETAILS OF TRANSACTION					
a. Purchase price	\$0.00	j. Subordinate financing	\$0.00		
b. Alterations, improvements, repairs	\$0.00	k. Borrower's closing costs paid by Seller	\$0.00		
c. Land (if acquired separately)	\$0.00	L v	\$0.00		
d. Refi (incl. debts to be paid off)	\$297,327.00	¥	\$0.00		
e. Estimated prepaid items	\$591.83		\$0.00		
f. Estimated closing costs	\$1,165.00	v	\$0.00		
g. PMI, MIP, Funding Fee	\$0.00 🔒	Lender credit	\$0.00		
h. Discount (if Borrower will pay)	\$476.16 6	Other financing closing costs -	\$0.00		
i. Total costs (add items a to h)	\$299,559.99	m. Loan amount (exclude PMI, MIP, FF financed)	\$372,000.00		
		n. PMI, MIP, Funding Fee financed	\$0.00		
		o. Loan amount (add m & n)	\$372,000.00		
		p. Cash from / to Borr (subtract j, k, I & o from i)			
VIII. DECLARATIONS If you answer "Yes" to any questions a thr	ough i, please provide the explanation below		Borr Co-bor		
	ough i, please provide the explanation below		Borr Co-borr		
If you answer "Yes" to any questions a thr	gainst you?		Y/N Y/N		
If you answer "Yes" to any questions a thr a. Are there any outstanding judgments as b. Have you been declared bankrupt withi c. Have you had property foreclosed upon	gainst you?	t 7 years?	Y/N Y/N		
If you answer "Yes" to any questions a thr a. Are there any outstanding judgments as b. Have you been declared bankrupt withi c. Have you had property foreclosed upon d. Are you a party to a lawsuit?	gainst you? n the past 7 years? or given title or deed in lieu thereof in the last		Y/N Y/N N N N		
If you answer "Yes" to any questions a thr a. Are there any outstanding judgments as b. Have you been declared bankrupt withi c. Have you had property foreclosed upon d. Are you a party to a lawsuit? e. Have you directly or indirectly been obl	gainst you? In the past 7 years? If or given title or deed in lieu thereof in the last igated on any loan which resulted in foreclosu igated on any loans, educational loans, manufa	t 7 years? re, transfer of title in lieu of foreclosure, or judgment? (This would include such loans as actured (mobile) home loans, any mortgage, financial obligation, bond, or loan guarantee. If	Y/N Y/N N N N N		
If you answer "Yes" to any questions a thr a. Are there any outstanding judgments as b. Have you been declared bankrupt withi c. Have you had property foreclosed upor d. Are you a party to a lawsuit? e. Have you directly or indirectly been oblome mortgage loans, SBA loans, home i "Yes", provide details, including if any, and	gainst you? In the past 7 years? In or given title or deed in lieu thereof in the last In gated on any loan which resulted in foreclosu In mprovement loans, educational loans, manufal It reasons for the action.)	re, transfer of title in lieu of foreclosure, or judgment? (This would include such loans as	Y/N Y/N N N N N N N N N		
If you answer "Yes" to any questions a thr a. Are there any outstanding judgments as b. Have you been declared bankrupt withi c. Have you had property foreclosed upor d. Are you a party to a lawsuit? e. Have you directly or indirectly been obl home mortgage loans, SBA loans, home i "Yes", provide details, including if any, and f. Are you presently delinquent or in defau	gainst you? In the past 7 years? In or given title or deed in lieu thereof in the last igated on any loan which resulted in foreclosu improvement loans, educational loans, manufa d reasons for the action.) It on any Federal debt or any other loan, morte	re, transfer of title in lieu of foreclosure, or judgment? (This would include such loans as actured (mobile) home loans, any mortgage, financial obligation, bond, or loan	Y/N Y/N N N N N N N N N N N N N		
If you answer "Yes" to any questions a thraction a. Are there any outstanding judgments as b. Have you been declared bankrupt within c. Have you had property foreclosed upon d. Are you a party to a lawsuit? e. Have you directly or indirectly been obline mortgage loans, SBA loans, home in "Yes", provide details, including if any, and f. Are you presently delinquent or in defau preceding question.	gainst you? In the past 7 years? In or given title or deed in lieu thereof in the last igated on any loan which resulted in foreclosu improvement loans, educational loans, manufal if reasons for the action.) It on any Federal debt or any other loan, morti- support, or separate maintenance?	re, transfer of title in lieu of foreclosure, or judgment? (This would include such loans as actured (mobile) home loans, any mortgage, financial obligation, bond, or loan	Y/N Y/N N N N N N N N N N N N N N		
If you answer "Yes" to any questions a thr a. Are there any outstanding judgments as b. Have you been declared bankrupt withi c. Have you had property foreclosed upor d. Are you a party to a lawsuit? e. Have you directly or indirectly been obl home mortgage loans, SBA loans, home i "Yes", provide details, including if any, and f. Are you presently delinquent or in defau preceding question. g. Are you obligated to pay alimony, child	gainst you? In the past 7 years? In or given title or deed in lieu thereof in the last Ingated on any loan which resulted in foreclosu Ingrovement loans, educational loans, manufal It reasons for the action.) It on any Federal debt or any other loan, mort, It on any Federal debt or any other loan, mort, It or separate maintenance?	re, transfer of title in lieu of foreclosure, or judgment? (This would include such loans as actured (mobile) home loans, any mortgage, financial obligation, bond, or loan	Y/N Y/N N N N N N N N N N N N N N		
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If you answer "Yes" to any questions a thr a. Are there any outstanding judgments as b. Have you been declared bankrupt withi c. Have you had property foreclosed upon d. Are you a party to a lawsuit? e. Have you directly or indirectly been obl home mortgage loans, SBA loans, home i "Yes", provide details, including if any, and f. Are you presently delinquent or in defau preceding question. g. Are you obligated to pay alimony, child h. Is any part of the down payment borrow i. Are you a co-maker or endorser on a no	gainst you? In the past 7 years? In or given title or deed in lieu thereof in the last Ingated on any loan which resulted in foreclosu Ingrovement loans, educational loans, manufal It reasons for the action.) It on any Federal debt or any other loan, mort, It on any Federal debt or any other loan, mort, It or separate maintenance?	re, transfer of title in lieu of foreclosure, or judgment? (This would include such loans as actured (mobile) home loans, any mortgage, financial obligation, bond, or loan	Y/N Y/N N N N N N N N N N N N N N		
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If you answer "Yes" to any questions a thr a. Are there any outstanding judgments as b. Have you been declared bankrupt withi c. Have you had property foreclosed upor d. Are you a party to a lawsuit? e. Have you directly or indirectly been obl home mortgage loans, SBA loans, home i "Yes", provide details, including if any, and f. Are you presently delinquent or in defau preceding question. g. Are you obligated to pay alimony, child h. Is any part of the down payment borrow i. Are you a co-maker or endorser on a no j. Are you a U.S. citizen? k. Are you a permanent resident alien?	gainst you? In the past 7 years? If or given title or deed in lieu thereof in the last gated on any loan which resulted in foreclosus improvement loans, educational loans, manufal reasons for the action.) If on any Federal debt or any other loan, mort, support, or separate maintenance? If or separate maintenance? If "Yes," complete query your primary residence? If "Yes," complete query or given in the past of the past	re, transfer of title in lieu of foreclosure, or judgment? (This would include such loans as actured (mobile) home loans, any mortgage, financial obligation, bond, or loan guarantee. If gage, financial obligation bond, or loan guarantee? If "Yes", give details as described in the	Y/N Y/N N N N N N N N N N N N N N		
If you answer "Yes" to any questions a thraction a. Are there any outstanding judgments as b. Have you been declared bankrupt withing. Have you a party to a lawsuit? e. Have you directly or indirectly been obling home mortgage loans, SBA loans, home is "Yes", provide details, including if any, and f. Are you presently delinquent or in default preceding question. g. Are you obligated to pay alimony, child h. Is any part of the down payment borrow i. Are you a co-maker or endorser on a not j. Are you a U.S. citizen? k. Are you a permanent resident alien? l. Do you intend to occupy the property as m. Have you had an ownership interest in	gainst you? In the past 7 years? If or given title or deed in lieu thereof in the last gated on any loan which resulted in foreclosus improvement loans, educational loans, manufal reasons for the action.) If on any Federal debt or any other loan, mort, support, or separate maintenance? If or separate maintenance? If "Yes," complete query your primary residence? If "Yes," complete query or given in the past of the past	re, transfer of title in lieu of foreclosure, or judgment? (This would include such loans as actured (mobile) home loans, any mortgage, financial obligation, bond, or loan guarantee. If gage, financial obligation bond, or loan guarantee? If "Yes", give details as described in the	Y/N Y/N N N N N N N N N N N N N N		

....in APPLICATION INFORMATION:

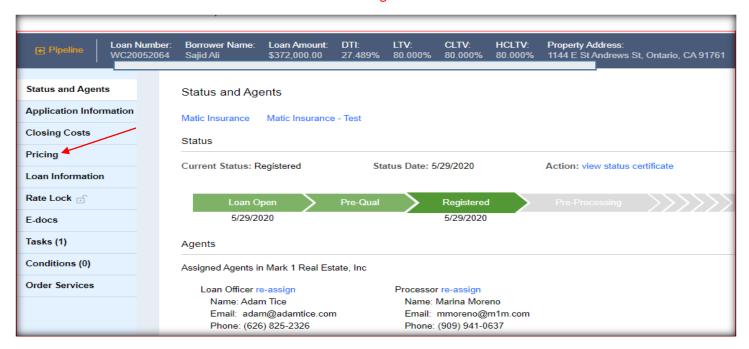
V INFORMATION FOR COVERNMENT MONITORING BURBOOSES					
The purpose of collecting this information is to help ensure that all applicants are treated fairly and that the housing needs of communities and neighborhoods are being fulfilled. For residential mortgage lending, federal law requires that we ask applicants for their demographic information (ethnicity, sex, and race) in order to monitor our compliance with equal credit opportunity, fair housing, and home mortgage disclosure laws. You are not required to provide this information, but are encouraged to do so. The law provides that we may not discriminate on the basis of this information, or on whether you choose to provide it. However, if you choose not to provide the information and you have made this application in person, federal regulations require us to note your ethnicity, sex, and race on the basis of visual observation or surname. The law also provides that we may not discriminate on the basis of age or marital status information you provide in this application. Instructions to the borrower: You may select one or more "Hispanic or Latino" origins and one or more designations for "Race". If you do not wish to provide some or all of this information, select the applicable check box.					
The Demographic Information Was Provided Through:					
Borrower	Co-Borrower				
Face-to-Face Interview (includes Electronic Media w/ Video Component)	Face-to-Face Interview (includes Electronic Media w/ Video Component)				
Telephone Interview	Telephone Interview				
○ Fax or Mail	○ Fax or Mail				
Email or Internet	Email or Internet				
○ Leave Blank	○ Leave Blank				
Ethnicity	Ethnicity				
☐ Hispanic or Latino	Hispanic or Latino				
☐ Mexican ☐ Puerto Rican ☐ Cuban	Mexican Puerto Rican Cuban				
Other Hispanic or Latino - Enter origin:	Other Hispanic or Latino - Enter origin:				
Examples: Argentinean, Colombian, Dominican, Nicaraguan, Salvadoran, Spaniard, etc.	Examples: Argentinean, Colombian, Dominican, Nicaraguan, Salvadoran, Spaniard, etc.				
Not Hispanic or Latino	Not Hispanic or Latino				
I do not wish to provide this information	I do not wish to provide this Information				
Race	Race				
American Indian or Alaska Native - Enter name of enrolled or principal tribe:	American Indian or Alaska Native - Enter name of enrolled or principal tribe:				
Asian	✓ Asian				
✓ Asian Indian ☐ Chinese ☐ Filipino	Asian Indian Chinese Filipino				
Japanese Korean Vietnamese	Japanese Korean Vietnamese				
Other Asian - Enter race:	Other Asian - Enfer race:				
Examples: Hmong, Laotian, Thai, Pakistani, Cambodian, etc.	Examples: Hmong, Laotian, Thai, Pakistani, Cambodian, etc.				
Black or African American	Black or African American				
Native Hawaiian or Other Pacific Islander	Native Hawaiian or Other Pacific Islander				
☐ Native Hawaiian ☐ Guamanian or Chamorro ☐ Samoan	☐ Native Hawaiian ☐ Guamanian or Chamorro ☐ Samoan				
Other Pacific Islander - Enter race:	Other Pacific Islander - Enter race:				
Examples: Fijian, Tongan, etc.	Examples: Fijian, Tongan, etc.				
White	White				
I do not wish to provide this information	I do not wish to provide this information				
Sex	Sex				
☐ Female	☑ Female				
✓ Male					
onot wish to provide this information	I do not wish to provide this information				

USE TODAY DATE FOR INTERVIEW DATE

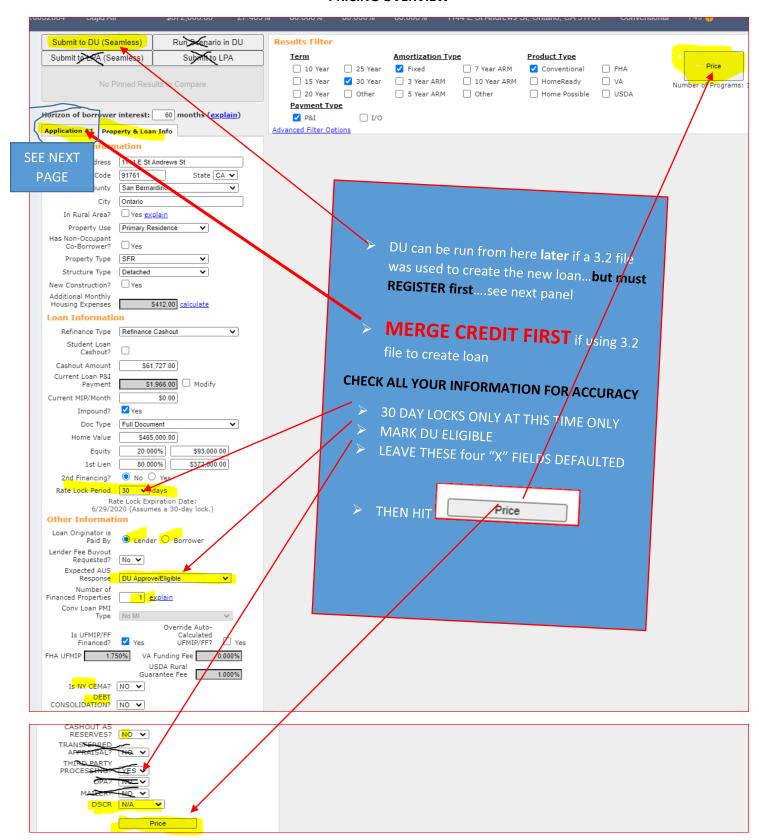
To Be Completed by Financial Institution (fo	or application taken in person)				
Was the ethnicity of the Borrower collected visual observation or surname?	on the basis of No Yes		Was the ethnicity visual observation	of the Borrower collected on the basis of or surname?	○ No ○ Yes ● Leave Blank
Was the sex of the Borrower collected on the observation or surname?	ne basis of visual No Yes	Leave Blank	Was the sex of the observation or sur	e Borrower collected on the basis of visual rname?	O No O Yes Leave Blank
Was the race of the Borrower collected on observation or surname?	the basis of visual No Yes		Was the race of the observation or sur	ne Borrower collected on the basis of visual mame?	○ No ○ Yes ● Leave Blank
Fallbacks for Old Exports					
Do not wish to furnish for 1003			Do not wish to fun	nish for 1003	
To be Completed by Loan Originator					
This application was taken by Interview D	Date 🔒				
Loan Originator's Name Adam Tr	Loan Originator NMLS ID	Loan Originator's I	License Number	Loan Originator's Phone (626) 825-2?	
Loan Origination Company's Name Mark Mortgage	Loan Origination Company NMLS ID 11263	Loan Origination (Company's Licens	e Number	
Loan Origination Company's Address Street	City	s	State ZIPCode		
1342 East C*	inge	+	CA • 92866		
Loan Origination Company's Phone Fax					
(714) 752-5					
Go to Page 2					Go to Page 4 >

....in PRICING:

GO TO PRICING to register



PRICING OVERVIEW

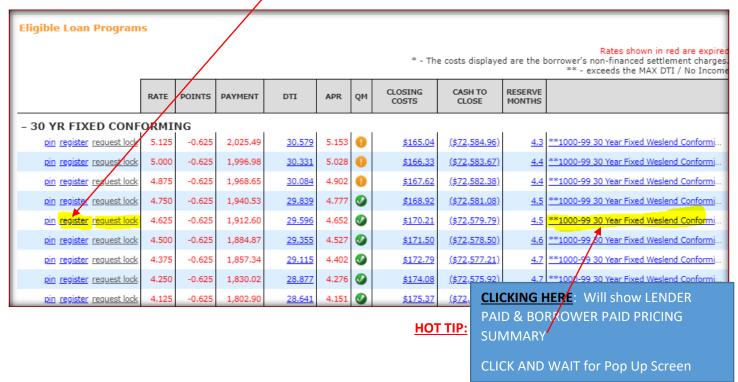


MERGING CREDIT IN PRICING – BEFORE YOU CAN PRICE THE LOAN

Submit to DU (Seamless)	Run Scenario in DU	Results Filter		
Submit to LPA (Seamless)	Submit to LPA	Term 10 Year	25 Year	Amortization Typ ✓ Fixed
No Diagonal D	esults to Compare	☐ 15 Year	✓ 30 Year	3 Year ARM
No Pinned Ri	esuits to Compare	20 Year	Other	5 Year ARM
		Payment Type		
orizon of borrower interes	AFTER MI	ERGING I ter Options	☐ I/O	
pplication #1 Property & L	CREDIT RE			
Remove this application Applicant Info	Add New 1	TAB		
First Name Sajid				
Middle Name				
Last Name A				
Suffix				
SSN 814-6- 33	90			
		VA DETE	RMINATION	
Citizenship US Citizen	26@yahoo.com	IS DO	ONE HERE	
Monthly Income \$8.218.88	Self Employed?			
Explain [\$8,216.88]	☐ Sell Ellimoyed? ☐			
s Eligible for VA Determine Loan?	Mine			
Credit Scores XP:	TU: EF:			
las Co-Applicant 🗸				
o-Applicant Info				
First Name Jennifer				
Middle Name Mari			> IF USING EQ	Ι ΙΙΕΔΧ ΔS
Last Name A"			YOUR CREDI	
Suffix				
SSN 558 ' ''	34		HAVE ISSUES	
E-mail sajic	@yahoo.com		THE SCORES	
Citizenship US Citizen	~		POPULATE II	NTO THE
Monthly Income \$3,273.33	Self Employed?		CORRECT BC	DXES
Is Eligible for VA Determ	nine			
Credit Scores XP:	TU: FTT EF:			
lease select an optio	n			
All Borrowers Deter				
Have Authorized Credit Check	<u>-</u>			
Total Payment \$1,078.00	/ month			
	: Liabilities View Credit Report			
Liquid Assets \$10,683.00	<u>Explain</u>			
Negative Cash Flow from Other Properties \$0.00	Explain			
Use Credit Report on File				
Order New Credit Report				
Re-Issue Credit Report Upgrade Existing Credit Re	eport to Tri-Merge Report			
Manually Enter Credit Rep	ort			
Credit Provider Inform				
Credit Provider: <u>Is my cr</u> < Select Credit Provider>	edit provider supported?			
Report ID:	•			
-				
Davies Davi	perty & Loan Info			

GO BACK TO PROPERTY AND LOAN INFO AND PRICE THE LOAN AND REGISTER

THEN REGISTER FILE at desired rate (Do NOT attempt to lock yet)

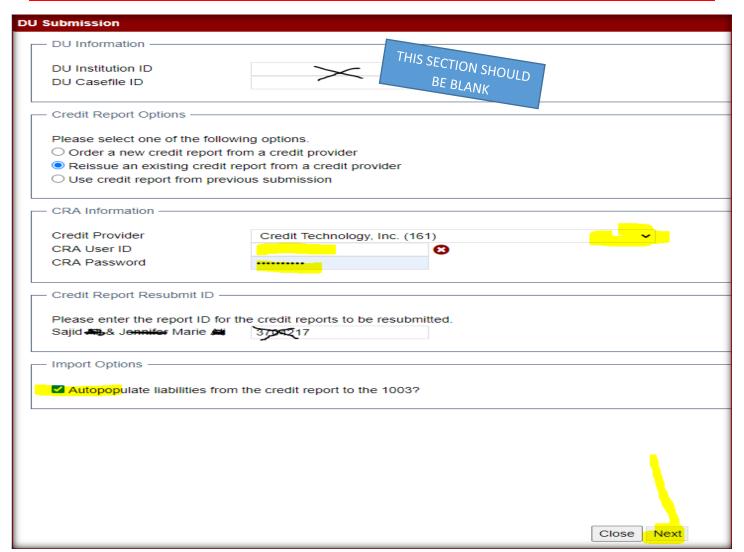


After registered – RUNNING DU at WESLEND:

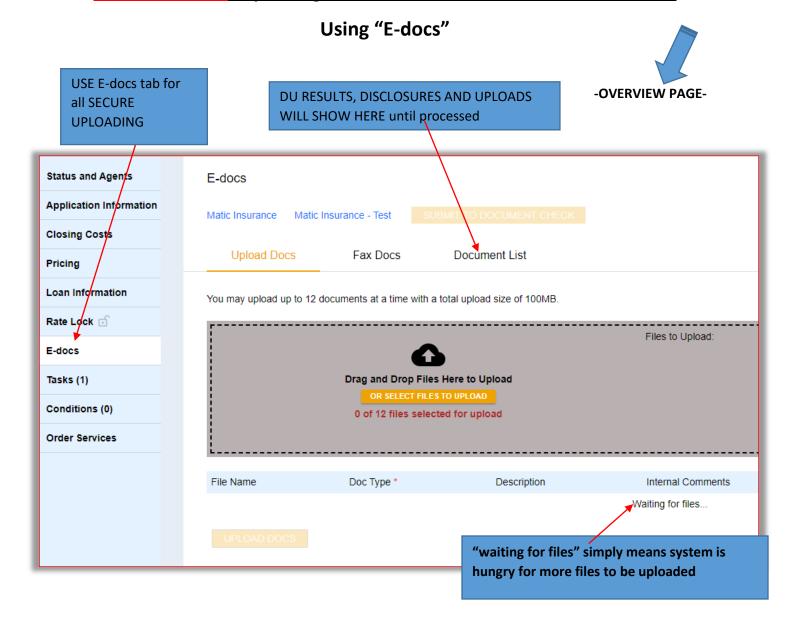
IF DESIRED, RUN Desktop Underwriter (DU) (only if file was created with a FNM 3.2 file)



MAKE SURE ALL FIELDS LOOK LIKE THE BELOW AND CREDIT PROVIDER USER/PASSWORD IS ENTERED CORRECTLY

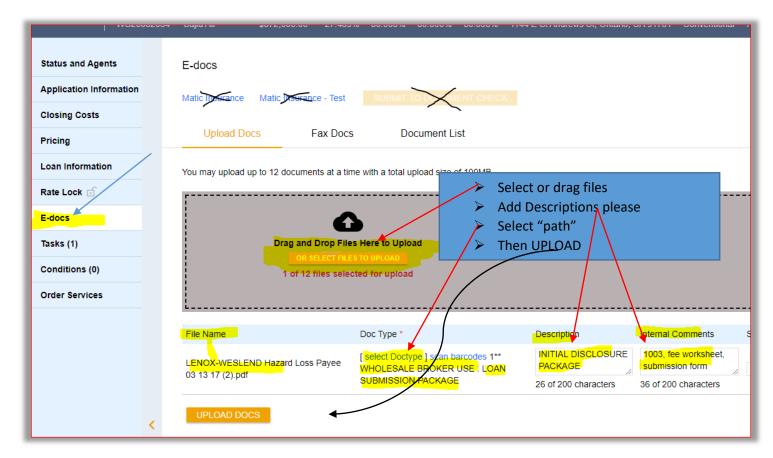


<u>UPLOAD CENTER</u> – Uploading INITIAL LE, INCOME/ASSETS, PTD's, PTF', etc.



HOW TO: UPLOAD DOCS

- > Upload in one PDF the initial disclosure package: *Unsigned 1003, *Broker fees & Title fees, *Submission Form
- > Then upload all income and assets hopefully immediately, or within 3 business days



INITIAL DISCLOSURES

Make sure 3.2 Interview Date is today!!! Once the loan is registered the Weslend team will reach out for any missing disclosure items needed.

- ONCE DISCLOSED <u>Have borrowers sign disclosures ASAP!!</u>
- Borrowers should look for an email from DocMagic.
- **► USERGUIDE for borrowers on DISCLOSURE SIGNING: CLICK HERE**
- Brokers will be notified electronically of:
 - 1) borrower consent 2) review 3) signatures complete.
- Borrowers must FINISH the entire process



FINAL TIPS:

➤ Release the broker run DO casefile to LENOX in the DU dropdown menu. Broker must have requested DO sponsorship from LENOX/WESLEND to be able to release the DU

TASKING LOANS AT WESLEND:



TASK/RESOLVE is in the TASKS tab either in the loan or in the pipeline view.

- a. IF the tab shows "0" tasks in Pipeline view, click on it anyway as there may be an open task to RESOLVE
- b. TASKING/RESOLVE puts an ALERT on our screens to tell us to work on your PTD's.

The below task is used after ALL PTD conditions are uploaded into the Portal by the broker

