Broker **ESSENTIALS**



PRODUCTS & PROGRAMS

- Government: VA, FHA & USDA
- Fannie Mae and Freddie Mac

VISIT theLender.com

- Broker Approval
- Broker Recertification
- FHA, VA, USDA, Conventional Tools
- Lender Forms
- Pricing and Fees
- Rate Sheets and Rate Locks
- Closing Process
- Product Guidelines
- News Bulletins and Alerts

UNDERWRITING FEES

CC/Fannie/Freddie	\$1095
FHA/VA/USDA Standard Non-Streamline	\$995
FHA/VA/USDA Standard Streamline & IRRRL	\$695

FHA CASE REQUEST NUMBER

Send to:

CaseRequest@theLender.com

APPRAISALS

Find the Lender Appraisal Management Companies:

https://www.thelender.com/appraisals/

FHA STRETCH FICO AS LOW AS

550

FHA STRETCH PRODUCT FEATURES

- 15 (conforming balance), 20, 25 and 30-year Fully Amortizing Fixed Rate
- Conforming Balance and High Balance are eligible
- HUD REOs with repair escrows allowed
- Section 203(h) Disaster Victim purchase transactions allowed

Anabele Garcia

Set Up and AM Manager

949-688-2028

AGarcia@theLender.com

VA APPRAISAL ORDERS (EXCLUDING IRRRLS)

Submit all VA Appraisals through the VA website. Check fees and timelines, here: Benefits.VA.gov/HOMELOANS/appraiser_fee_schedule.asp ***

LOCKS/REGISTRATION

Lock Hours: 8 a.m. - 4 p.m. PST Lock Online:

www.thelender.com/the-spot/ Questions: LockDesk@theLender.com

COMPLETE PACKAGE AND SUBMISSION

To expedite the process and timeframe from submission to funding, all submission packages uploaded by visiting www.thelender.com/the-spot/ and click on TPO Connect. This will direct you to our Loan Portal.

RESOURCES & FORMS

All broker resources available here:

www.theLender.com/resources/

- Forms
- Training Quick Hits
- Tutorials
- TRID

ANNUAL RECERTIFICATION

A request will be sent from Broker Support with instructions. For details regarding the recertification process, contact:

BrokerRenewals@theLender.com

NEW BROKER APPROVAL

Send Broker Packages to: BrokerApprovals@theLender.com

VA

· Minimum credit score:

550 AUS approved, 560 manual/600 High BA

- · Cash-out up to 90% LTV
- Foreclosure/Short Sale/Bankruptcy <2 years allowed with AUS Approval
- · Manufactured Homes are eligible

ACCOUNT EXECUTIVE

Christine Houck (267) 406-9792 chouck@theLender.com

ACCOUNT MANAGER

Raquel Malek (949) 668-7088 Rmalek@theLender.com

MORTGAGEE

Hazard/Flood

Hometown Equity Mortgage, LLC, dba theLender ISAOA 25531 Commercentre Dr #110 Lake Forest, CA 92630

CPL/Title

Hometown Equity Mortgage, LLC, dba theLender ISAOA 25531 Commercentre Dr #110 Lake Forest, CA 92630

NOTE: Include loan number, borrower's name and property address on CPL & Title

OVERNIGHT DELIVERY

Lake Forest, California 25531 Commercentre Dr #110 Lake Forest, CA 92630

GOVERNMENT SPONSORSHIP ID

- **♦ FHA ID**: 1976400007
- ◆ VA Lender ID 189507-00-00

IMPORTANT CONTACTS

Jimmy McCann

Underwriting Manager 949-541-3932

Jimmy.McCann@theLender.com

Beto Soto

Closing Manager 949-668-7090 BSoto@theLender.com



This document is limited to current Hometown Equity Mortgage, LLC, dba theLender and practice and should not be construed as legal advice, legal opinion, or any other advice on specific facts or circumstances. Such policy and practice is subject to change. The recipient should contact its legal counsel for legal advice. For business and professional use only. Not for consumer distribution. All loans subject to approval. Certain conditions and fees apply. Hometown Equity Mortgage, LLC, dba theLender NMLS #133519. Equal Housing Opportunity - All Rights Reserved. 03.2020